

Initials:

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## TRANSMITTAL MEMORANDUM

TO: The Honorable Mayor and City Council

FROM: Delilah A. Walsh, City Manager

DATE: December 28, 2022 File #" MGR22-093

RE: 2022 Sales Tax Report № 11

Attached for City Council review is a memorandum from Finance Director Michelle Johansen regarding 2022 sales tax collections that include an eleven (11) year sales tax comparison. Should Councilmembers have questions and/or concerns regarding the Finance Director's reports, staff will attempt to respond accordingly.

## MEMORANDUM CITY OF KETCHIKAN, ALASKA Finance Department

Office of the Finance Director

Michelle L. Johansen, Finance Director Camille Nelson, Financial Analyst Phone: (907) 228-5621 Facsimile: (907) 228-5617

TO: Delilah G. Walsh, City Manager/KPU General Manager

FROM: Michelle L. Johansen, Finance Director

DATE: December 12, 2022

SUBJECT: 2022 Sales Tax Report No. 11

With the adoption of the 2022 General Government Operating and Capital Budget, the City projected that it would collect \$11,550,000 in sales tax revenue during 2022. The table below was prepared for the purpose of reporting the actual results for 2022 and comparing them with the budgetary projections for 2022 and the actual results from 2021.

				2022 Budget/	2022 Actual/	2022/2021
		Year-To-Date	<u> </u>	2022 Actual	2021 Actual	Percentage
	Budget	Actual	Actual	Increase	Increase	Increase
Atla Consultano	2022	2022	2021	(Decrease)	(Decrease)	(Decrease)
4th Quarter:						
Due Jan 2022	Φ4 07F 000	<b>#4.000.000</b>	<b>#005 044</b>	<b>407.000</b>	<b>#</b> 000 050	00.070/
January Collections	\$1,275,000	\$1,362,266	\$995,314	\$87,266	\$366,952	36.87%
February Collections	650,000	1,032,562	978,189	382,562	54,373	5.56%
March Collections	115,000	178,460	216,059	63,460	(37,599)	-17.40%
4th Quarter Totals	2,040,000	2,573,288	2,189,562	533,288	383,726	17.53%
1st Quarter:						
Due April 2022						
April Collections	1,390,000	1,451,872	1,131,388	61,872	320,484	28.33%
May Collections	750,000	657,046	792,265	(92,954)	(135,219)	-17.07%
June Collections	175,000	286,052	191,812	111,052	94,240	49.13%
1st Quarter Totals	2,315,000	2,394,970	2,115,465	79,970	279,505	13.21%
2nd Quarter:						
Due July 2022						
July Collections	2,425,000	2,628,380	1,264,163	203,380	1,364,217	107.91%
August Collections	750,000	1,596,740	1,204,617	846,740	392,123	32.55%
September Collections	200,000	491,019	272,600	291,019	218,419	80.12%
2nd Quarter Totals	3,375,000	4,716,139	2,741,380	1,341,139	1,974,759	72.04%
3rd Quarter:						
Due October 2022	0.700.000		4 0 4 0 0 0 0	. == . =	0.000.004	4.40.070/
October Collections	2,720,000	4,474,724	1,843,923	1,754,724	2,630,801	142.67%
November Collections	975,000	917,497	1,328,456	(57,503)	(410,959)	-30.94%
December Collections						
3rd Quarter Totals	3,695,000	5,392,221	3,172,379	1,697,221	2,219,842	69.97%
Totals	\$11,425,000	\$15,076,618	\$10,218,786	\$3,651,618	\$4,857,832	47.54%

Delilah G. Walsh December 12, 2022 Page 2

For the month of November 2022, the City collected \$917,497. Collections to date are \$3,651,618 more than projected for 2022. The City collected \$410,959 less than the November collections in 2021. The year-to-date collections exceeded the year-to-date 2021 collections by \$4,857,832 or 47.54%.

The table below summarizes a ten-year history of City sales tax collections. Please note that the increase in 2014 was due to the City raising its sales tax rate from 3.5% to 4%. Had the City not raised its sales tax rate, sales tax collections for 2014 would have been about \$340,000 less than 2013.



